



J. Pekala & Associates, Inc. Quarterly Newsletter

3rd Quarter 2007

Issue 7

As the third quarter of 2007 is ending and fall is around the corner, I am happy to provide you with our Third Quarter 2007 Newsletter. Our office would like to wish you and your family, a happy and safe back to school season.

The third quarter 2007 copy of GuideOne's publication for policyholders called "**The Leader**" is attached and has articles on Disaster Relief Team Safety and Church Safety and Security Month.



Recently, GuideOne teamed up with *Church Business* magazine to create a risk management e-Book. We are proud to present GuideOne's "**Guide to Church Insurance and Risk Management**". This brand-new e-Book features a variety of information on risk management procedures and insurance risks that today's church leaders need to know. With lists such as "**Ten Steps to a Safer Church**," and information on the importance of background checks, keeping children safe, and setting up a church safety and security team, this FREE e-Book book will help you better protect your church and its members. It also includes a few checklists and information about GuideOne and the Center for Risk Management. This 25-page free resource is attached and is also available to view or download at www.churchbusiness.com.

GuideOne Announces Year-End Numbers for 2006

2006 was a very solid year, with GuideOne reporting net income of \$49.8 million, surplus of \$352.9 million and a combined ratio of 92.7 percent. The results were so strong due in large part to favorable weather and strong operating performance. These results underscore GuideOne's financial strength and stability and ability to deliver on our promises to our customers now and well into the future.

Our Office Staff: Our office staff consists of three agents, two field agents and three support staff personnel. Each quarter we will highlight a member of our staff so you can get to know them better.

- **Congratulations** go out to Jenel Sclafani, our Executive Administrative Assistant. Jenel was recently engaged and is planning a November, 2008 wedding.
- **It's a Boy!** Erin Rodgers, our Office Manager, recently welcomed a son, Luke Charles to her family.

Just for Laughs: A mother was preparing pancakes for her sons, Kevin, 5 and Ryan 3. The boys began to argue over who would get the first pancake. Their mother saw the opportunity for a moral lesson. "If Jesus were sitting here, He would say, 'Let my brother have the first pancake, I can wait.'" Kevin turned to his younger brother and said, "Ryan, you be Jesus!"

In Closing: Please visit our website at www.churchinsurance.guideone.com. The GuideOne Center for Risk Management provides additional information on safety issues such as safeguarding children, employee safety and transportation safety and can be accessed from our website by clicking on the “Links” tab. Should you have any questions, need additional information about any of the items mentioned in this e-mail, or have additional e-mail addresses to add to this mailing, please feel free to contact our office at 1-888-829-6505 (Ext. 2).

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